

**JOSHUA M. ACKERMAN**

## CURRICULUM VITAE

Department of Psychology  
 University of Michigan  
 530 Church St.  
 Ann Arbor, MI 48109-1043

Tel: (734) 647-9028  
 Fax: (734) 764-3520  
 EH 3227 · ISR 5247  
[joshack@umich.edu](mailto:joshack@umich.edu)

---

**EDUCATION**

2007 Ph.D., Social Psychology. Arizona State University  
 2003 M.A., Social Psychology. Arizona State University  
 1998 B.A., Psychology/Biological Anthropology. Duke University

**ACADEMIC POSITIONS**

2018 Visiting Associate Professor, UCLA  
 2018 – present Associate Professor of Marketing, University of Michigan (dry appointment)  
 2017 – present Associate Professor of Psychology, University of Michigan  
 2017 – present Faculty Associate, Research Center for Group Dynamics, ISR  
 2014 – 2017 Assistant Professor of Psychology, University of Michigan  
 2014 Associate Professor of Marketing, MIT Sloan School of Management  
 2011 – 2014 Class of 1957 Career Development Professor, MIT Sloan School of Management  
 2009 – 2014 Assistant Professor of Marketing, MIT Sloan School of Management  
 2007 – 2009 Post-doctoral Associate, Psychology, Yale University

**RESEARCH INTERESTS**

Social Psychology	Evolutionary Psychology	Threat Perception
Nonconscious Processes	Motivation & Emotion	Social Cognition

**GRANTS, AWARDS, FELLOWSHIPS***External Funding*

- “The Role of the Self in the Behavioral Immune System,” PI, submitted. *National Science Foundation* (2018)
- “‘Second Earth’: Psychological Consequences of the Internet Ecology,” PI, submitted. *National Science Foundation* (2018)
- “Grounding the Behavioral Immune System in Mental and Physiological Processes,” PI, funded. *National Science Foundation*. Total award: \$380,000 (2012-2017)

### *Internal Funding*

- UM Office of Research Grant: \$15,000 (2017)
- MIT Junior Faculty Research Assistance Program, Total award: \$73,000 (2011, 2012)

### *Awards*

- Graduate Student Poster Award – 1<sup>st</sup> place, *Society for Personality and Social Psychology*
- Graduate Fellowship and Graduate Academic Scholarship, *Arizona State University*

## **PUBLICATIONS<sup>1</sup>**

1. Ackerman, J. M. (in press). Disease avoidance hypothesis. In T.K. Shackelford & V.A. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. Springer.
2. Wang, I. M., Michalak, N. M., & Ackerman, J. M. (in press). Life history strategies. In T.K. Shackelford & V.A. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. Springer.
3. Ackerman, J. M. (2018). Best practices for interpreting large-scale replications. *Nature Human Behavior*, 2, 712. [correspondence]
4. Wang, I. M., & Ackerman, J. M. (2018). The infectiousness of crowds: Crowding experiences are amplified by pathogen threats. *Personality and Social Psychology Bulletin*.
5. Ackerman, J. M. (2018). Persuasion by proxy: Effects of vicarious self-control use on reactions to persuasion attempts. *Social Cognition*, 36, 275-300.
6. Wang, I. M., Michalak, N. M., & Ackerman, J. M. (2018). Threat of infectious disease. In Zeigler-Hill and Shackelford (Eds.), *The SAGE Handbook of Personality and Individual Differences* (pp. 321-345). London: Sage Publishing.
7. Ackerman, J. M., Hill, S. E., & Murray, D. (2018). The behavioral immune system: Current concerns and future directions. *Social and Personality Compass*, 12(2), 57-70.
8. Ackerman, J. M., Tybur, J. M., & Mortensen, C. R. (2018). Infectious disease and imperfections of self-image. *Psychological Science*, 29(2), 228-241.
9. Huang, J. Y., Ackerman, J. M., & Newman, G. E. (2017). Catching (up with) magical contagion: A review of contagion effects in consumer contexts. *Journal of the Association for Consumer Research*, 2(4), 430-443.
10. Bellezza, S., Ackerman, J. M., & Gino, F. (2017). “Be Careless with That!” Availability of Product Upgrades Increases Cavalier Behavior Toward Possessions. *Journal of Marketing Research*, 54(5), 768-784.

---

<sup>1</sup> Underlined names reflect co-authors who were students during research and/or publication phases.

11. Huang, J. Y., Ackerman, J. M., & Sedlovskaya, A. (2017). (De)contaminating product preferences: A multi-method investigation into pathogen threat's influence on used product preferences. *Journal of Experimental Social Psychology*, *70*, 143-152.
12. Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2016). Going all-in: Unfavorable sex ratios attenuate choice diversification. *Psychological Science*, *27*, 799-809.
13. Ackerman, J. M. (2015). Implications of haptic experience for product and environmental design. In R. Batra, D. Brei, and C. Seifert (Eds.), *The Psychology of Design: Creating Consumer Desire* (pp. 3-25). New York: Routledge.
14. Maner, J. K., & Ackerman, J. M. (2015). Sexually selective cognition. *Current Opinion in Psychology*, *1*, 52-56.
15. Griskevicius, V., Redden, J. P., & Ackerman, J. M. (2014). The fundamental motives for why we buy. In S. Preston, M. Kringsbach, and B. Knutson (Eds), *Interdisciplinary Science of Consumption* (pp. 33-58). Cambridge, MA: MIT Press.
16. Griskevicius, V., Haselton, M. G., & Ackerman, J. M. (2014). Evolution and close relationships. In Jeffrey A. Simpson and John Dovidio (Eds.), *APA Handbook of Personality and Social Psychology: Vol. 3. Interpersonal Relations* (pp. 3-32). Washington, DC: American Psychological Association.
17. Earp, B. D., Dill, B., Harris, J., Ackerman, J. M., & Bargh, J. A. (2013). No sign of quitting: Incidental exposure to no-smoking signs ironically boosts cigarette-approach tendencies in smokers. *Journal of Applied Social Psychology*, *43*, 2158-2162.
18. Huang, J. Y., Ackerman, J. M., & Bargh, J. A. (2013). Superman to the rescue: Simulating physical invulnerability attenuates exclusion-related interpersonal biases. *Journal of Experimental Social Psychology*, *49*, 349-354.
19. Griskevicius, V., Ackerman, J. M., Cantú, S. M., Delton, A. W., Robertson, T. E., Simpson, J. A., Thompson, M. E., & Tybur, J. M. (2013). When the economy falters do people spend or save? Responses to resource scarcity depend on childhood environments. *Psychological Science*, *24*, 197-205.
20. Maner, J. K., & Ackerman, J. M. (2013). Love is a battlefield: Romantic attraction, intrasexual competition, and conflict between the sexes. In J. A. Simpson and L. Campbell (Eds.), *Oxford Handbook of Close Relationships* (pp. 137-160). Oxford University Press.
21. Griskevicius, V., Tybur, J. M., Ackerman, J. M., Delton, A. W., Robertson, T. E., & White, A. E. (2012). The financial consequences of too many men: Sex ratio effects on saving, borrowing, and spending. *Journal of Personality and Social Psychology*, *102*, 69-80. [lead article: IRGP section]

22. Reimann, M., Feye, W., Malter, A. J., Ackerman, J. M., Castaño, R., Garg, N., et al. (2012). Embodiment in judgment and choice. *Journal of Neuroscience, Psychology, and Economics*, 5, 104-123.
23. Ackerman, J. M., Huang, J. Y., & Bargh, J. A. (2012). Evolutionary perspectives on social cognition. In S. T. Fiske & C. N. Macrae (Eds.), *The Handbook of Social Cognition* (pp. 451-473). Thousand Oaks, CA: Sage.
24. Williams, L., & Ackerman, J. (December 15, 2011). Please touch the merchandise. *Harvard Business Review* (HBR.org).  
[http://blogs.hbr.org/cs/2011/12/please\\_touch\\_the\\_merchandise.html](http://blogs.hbr.org/cs/2011/12/please_touch_the_merchandise.html)
25. Huang, J. Y., Sedlovskaya, A., Ackerman, J. M., & Bargh, J. A. (2011). Immunizing against prejudice: Effects of disease protection on outgroup attitudes. *Psychological Science*, 22, 1550-1556.
26. Becker, D. V., Mortensen, C. R., Ackerman, J. M., Shapiro, J. R., Anderson, U. S., Sasaki, T., Maner, J. K., Neuberg, S. L., & Kenrick, D. T. (2011). Signal detection on the battlefield: Priming self-protection vs. revenge-mindedness differentially modulates the detection of enemies and allies. *PLoS ONE*, 6, e23929.
27. Ackerman, J. M., Griskevicius, V., & Li, N. P. (2011). Let's get serious: Communicating commitment in romantic relationships. *Journal of Personality and Social Psychology*, 100, 1079-1094.
28. Griskevicius, V., Ackerman, J. M., Van den Bergh, B., & Li, Y. J. (2011). Fundamental motives and business decisions. In G. Saad (Ed.), *Evolutionary Psychology in the Business Sciences* (pp. 17-40). Springer.
29. Griskevicius, V., Ackerman, J. M., & Redden, J. (2011). Why we buy: Evolution, marketing and consumer behavior (pp. 311-329). In S. C. Roberts (Ed.), *Applied Evolutionary Psychology*. Oxford University Press.
30. Park, J. H., & Ackerman, J. M. (2011). Passion and compassion: Psychology of kin relations within and beyond the family. In C. Salmon and T. Shackelford (Eds.), *Oxford Handbook of Evolutionary Family Psychology* (pp. 329-344). Oxford University Press.
31. Ackerman, J. M., Nocera, C. C., & Bargh, J. A. (2010). Incidental haptic sensations influence social judgments and decisions. *Science*, 328, 1712-1715.
32. Anderson, U. S., Perea, E. F., Becker, D. V., Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., & Kenrick, D. T. (2010). I only have eyes for you: Ovulation redirects attention (but not memory) to attractive men. *Journal of Experimental Social Psychology*, 46, 804-808.
33. Bargh, J. A., Williams, L. E., Huang, J. Y., Song, H., & Ackerman, J. M. (2010). From the physical to the psychological: Mundane physical experiences influence social judgment and interpersonal behavior. *Behavioral and Brain Sciences*, 33, 267-268.

34. Ackerman, J. M., & Bargh, J. A. (2010). The purpose-driven life. *Perspectives on Psychological Science*, 5, 323-326.
35. Ackerman, J. M., & Bargh, J. A. (2010). Two to tango: Automatic social coordination and the role of felt effort. In B. J. Bruya (Ed.), *Effortless Attention: A New Perspective in the Cognitive Science of Attention and Action* (pp. 335-371). Cambridge: MIT Press.
36. Mortensen, C. R., Becker, D. V., Ackerman, J. M., Neuberg, S. L., & Kenrick, D. T. (2010). Infection breeds reticence: The effects of disease salience on self-perceptions of personality and behavioral avoidance tendencies. *Psychological Science*, 21, 440-447.
37. Becker, D. V., Neuberg, S. L., Maner, J. K., Shapiro, J. R., Ackerman, J. M., Schaller, M., & Kenrick, D. T. (2010). More memory bang for the attentional buck: Self-protection goals enhance encoding efficiency for potentially threatening males. *Social Psychological and Personality Science*, 1, 182-189.
38. Ackerman, J. M., Shapiro, J. R., & Maner, J. K. (2009). When is it good to believe bad things? *Behavioral and Brain Sciences*, 32, 510-511.
39. Ackerman, J. M., & Kenrick, D. T. (2009). Cooperative courtship: Helping friends raise and raze relationship barriers. *Personality and Social Psychology Bulletin*, 35, 1285-1300.
40. <sup>2</sup>Shapiro, J. R., Ackerman, J. M., Neuberg, S. L., Maner, J. K., Becker, D. V., & Kenrick, D. T. (2009). Following in the wake of anger: When not discriminating is discriminating. *Personality and Social Psychology Bulletin*, 35, 1356-1367.
41. Ackerman, J. M., Goldstein, N. J., Shapiro, J. R., & Bargh, J. A. (2009). You wear me out: The vicarious depletion of self-control. *Psychological Science*, 20, 326-332.
42. Ackerman, J. M., Becker, D. V., Mortensen, C. R., Sasaki, T., Neuberg, S. L., & Kenrick, D. T. (2009). A pox on the mind: Disjunction of attention and memory in processing physical disfigurement. *Journal of Experimental Social Psychology*, 45, 478-485.
43. Ackerman, J. M., & Kenrick, D. T. (2009). Selfishness and sex or cooperativeness and family values? *Behavioral and Brain Sciences*, 32, 21.
44. Ackerman, J. M., & Kenrick, D. T. (2008). The costs of benefits: Help-refusals highlight key trade-offs of social life. *Personality and Social Psychology Review*, 12, 118-140.
45. Ackerman, J. M., Kenrick, D. T., & Schaller, M. (2007). Is friendship akin to kinship? *Evolution & Human Behavior*, 28, 365-374.
46. <sup>2</sup>Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., Kenrick, D. T., Becker, D. V., Griskevicius, V., Maner, J. K., & Schaller, M. (2006). They all look the same to me (unless they're angry):

---

<sup>2</sup> The first two authors contributed equally to this work.

From out-group homogeneity to out-group heterogeneity. *Psychological Science*, 17, 836-840.

47. Ackerman, J. , Barrett, D. W., Killeen, P. R., Maner, J. K., Rennaker, R., Sitomer, M. T., & Sundie, J. (2003). Oughts from is's [Review of the book Grounded ethics: The empirical bases of normative judgments]. *Behavior and Philosophy*, 31, 195-201.
48. Kenrick, D. T., Ackerman, J. M., & Ledlow, S. (2003). Evolutionary social psychology: Adaptive predispositions and human culture. In J. DeLamater (Ed.), *Handbook of social psychology* (pp. 103-122). New York: Kluwer Academic/Plenum Publishers.
49. Kenrick, D. T., Ledlow, S., & Ackerman, J. M. (2003). Mate choice. In J. Ponzetti, et al., (Eds.) *International Encyclopedia of Marriage & Family Relationships*, 2<sup>nd</sup> edition. New York: Macmillan Reference USA.
50. Taylor, K. L., Shelby, R. A., Schwartz, M. D., Ackerman, J., LaSalle, V. H., Gelmann, E. P., & McGuire, C. (2002). The impact of item order on ratings of cancer risk perception. *Cancer Epidemiology Biomarkers & Prevention*, 11, 654-659.

## MANUSCRIPTS IN REVISION OR UNDER REVIEW

1. Ackerman, J. M. *Vicarious self-control use and persuadability: The role of resistance effort*. In revision.
2. Makhanova, A., Plant, A. E., Eckel, L. A., Nikonova, L., Ackerman, J. M., & Maner, J. K. *The psychology of disease avoidance: Physiological and situational antecedents of implicit social bias*. In revision.
3. Prokosch, M., Gassen, J., Ackerman, J. M., & Hill, S. E. *Caution in the time of cholera: Disease threats decrease risk tolerance*. In revision.
4. Kronrod, A., & Ackerman, J. M. *Self-touch promotes attitude extremity via increased self-focus*. In revision.
5. Yoo, J., Kim, W., & Ackerman, J. M. *The impact of social recommendation on assortment-driven choice difficulty*. In revision.
6. Li, Y. J., Ackerman, J. M., Griskevicius, V., White, A. E., Neuberg, S. L., & Kenrick, D. T. *How concern about infectious disease alters food preferences*. In revision.

## SELECTED CONFERENCE PRESENTATIONS & SYMPOSIA

1. Ackerman, J.M., Bellezza, S., & Gino, F. (2018, October). *The upgrade effect: Availability of new products increases cavalier behavior toward possessions*. Paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Seattle, WA.

2. Ackerman, J. M., Sng, O., Michalak, N., & Wang, I. (2018, July). *Sounds of sickness: Can people identify infectious disease using auditory cues?* Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Amsterdam, Netherlands.
3. Ackerman, J. (2018, March). *Infectious disease and imperfections of self-image*. Paper presented at the Self & Identity Preconference of the Annual Meeting of the Society of Personality and Social Psychology, Atlanta, GA.
4. Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2017, October). *Going all-in: Unfavorable sex ratios attenuate choice diversification*. Paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Boston, MA.
5. Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2016, June). *Going all-in: Unfavorable sex ratios attenuate choice diversification*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Vancouver, BC.
6. Ackerman, J.M., & Prokosch, M. (2016, January). *Psychological mechanisms for managing the risk of infectious disease*. Symposium chaired at the Annual Meeting of the Society of Personality and Social Psychology, San Diego, CA.
7. Ackerman, J. M. (2015, October). *Persuasion by proxy: Vicarious self-control use increases decision compliance*. Paper presented at the Annual Meeting of the Association for Consumer Research, New Orleans, LA.
8. Ackerman, J. M., Mortensen, C., & Tybur, J. (2015, September). *Infectious disease and imperfections of the self*. Paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Denver, CO.
9. Ackerman, J.M. (2015, September). *Psychological mechanisms for managing the risk of infectious disease*. Symposium chaired at the Annual Meeting of the Society for Experimental Social Psychology, Denver, CO.
10. Ackerman, J. M. (2015, April). *How the threat of disease influences consumption*. Presentation at the Interdisciplinary Science of Consumption Meeting, Ann Arbor, MI.
11. Ackerman, J., Mortensen, C., & Tybur, J. (2015, February). *Contagious disease and imperfections of the self*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, Long Beach, CA.
12. Ackerman, J. (2014, June). *Implications of haptic experience for product and environmental design*. Paper presented at the Advertising and Consumer Psychology Conference: The Psychology of Design, Ann Arbor, MI.
13. Bellezza, S., & Ackerman, J. (2014, March). *“Be careless with that!” Upgrade availability increases cavalier cognition toward owned products*, Paper presented at the Annual Meeting of the Society for Consumer Psychology, Miami, FL.

14. Griskevicius, V., Ackerman, J. M., Cantú, S. M., Simpson, J. A., Delton, A. W., Robertson, T. E., Thompson, M. E., & Tybur, J. M. (2013, July). *When the economy falters do people spend or save? Responses to resource scarcity depend on childhood environments*, Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Miami, FL.
15. Ackerman, J., Mortensen, C., & Tybur, J. (2013, March). *Contagious disease and imperfections of the self*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, San Antonio, TX.
16. Griskevicius, V., Ackerman, J., & White, A. (2013, March). *The financial consequences of too many men: Sex ratio effects on spending, saving, and borrowing*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, San Antonio, TX.
17. Ackerman, J., & Griskevicius, V. (2012, October). *Putting your eggs in one basket: Sex ratio effects on bet-hedging*. Paper presented at the Annual Meeting of the Association for Consumer Research, Vancouver, BC.
18. Stein, R., Ackerman, J., & Bargh, J. (2012, October). *Rebels without a clue: Nonconscious motivation for autonomy preservation moderates social decision biases*. Paper presented at the Annual Meeting of the Association for Consumer Research, Vancouver, BC.
19. Griskevicius, V., Ackerman, J., Wang Y., & White, A. (2012, October). *Mo' men, mo' problems: Sex ratio, impulsive spending, and conspicuous consumption*. Paper presented at the Annual Meeting of the Association for Consumer Research, Vancouver, BC.
20. Ackerman, J. M., Griskevicius, V., Cantú, S. M., Simpson, J. A., Delton, A. W., Robertson, T. E., Thompson, M. E., & Tybur, J. M. (2012, June). *Contingent expression of fast and slow life history strategies*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
21. Ackerman, J. M. (2012, January). *Let's get serious: Communicating commitment in romantic relationship formation*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, San Diego, CA.
22. Ackerman, J. M. (2011, October). *Embodiment in consumer judgment and decision-making: behavioral, psychological, and neural Perspectives*. Invited Roundtable Session at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
23. Griskevicius, V., & Ackerman, J. M. (2011, October). *Sex ratio and the financial consequences of too many men*. Paper presented at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
24. Griskevicius, V., & Ackerman, J. M. (2011, October). *Economic recessions release the inner child*. Paper presented at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.



25. Kronrod, A., & Ackerman, J. M. (2011, October). *My hands are tied – my lips are sealed: prevented embodiment limits communicational cooperativeness*. Paper presented at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
26. Ackerman, J. M. (2011, June). *Effects of emotional expression on memory for the unemotional*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Marseilles, France.
27. Ackerman, J. M. (2011, May). *Touch as a scaffold for the mind*. Invited presentation at the Annual Meeting of the Association for Psychological Science, Washington DC.
28. Li, Y. J., & Ackerman, J. (2011, February). *You eat what you are: Disease concerns and food origin preferences*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, Atlanta, GA.
29. Ackerman, J. M. (2011, January). *Building a social mind from the ground up*. Invited presentation at the Annual Meeting of the Society of Personality and Social Psychology, San Antonio, TX.
30. Ackerman, J. M. (2011, January). *Vicarious self-control depletion: One's success begets another's failure*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, San Antonio, TX.
31. Ackerman, J. M., Nocera, C. C., & Bargh, J. A. (2010, November). *The magic touch: Nonconscious haptic influences on impressions and decisions*. Paper presented at the Annual Meeting of the Society for Judgment and Decision Making, St. Louis, MO.
32. Ackerman, J. (2010, October). *Lead us not into temptation: Depletion does not require individual self-control use*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
33. Ackerman, J., Nocera, C., & Bargh, J. (2010, October). *Haptic experiences: A touching story of impression formation and decision-making*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
34. Huang, J., Ackerman, J., & Bargh, J. (2010, October). *Evolutionary goal scaffolding: Building social motives on a physical foundation*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
35. Ackerman, J. M., Griskevicius, V., & Li, N. (2010, June). *Let's get serious: Communicating commitment in romantic relationship formation*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Eugene, OR.
36. Ackerman, J. M. (2010, May). *The mating game is a team sport*. Paper presented at the Annual Meeting of the Association for Psychological Science, Boston, MA.

37. Ackerman, J. M. (2010, February). *Mental simulation and the vicarious experience of self-control*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, St. Pete Beach, FL.
38. Kenrick, D. T., Ackerman, J., & Becker, D. V. (February, 2009). *Do cognitive biases favor men or women?* Paper presented at the Annual Meeting of the Society for Personality & Social Psychology, Tampa, FL.
39. Ackerman, J. M. (2008, August). *The mating game is a team sport*. Paper presented at the Annual Meeting of the American Psychological Association, Boston, MA.
40. Mortensen, C., Becker, V., Ackerman, J., Neuberg, S., Kenrick, D. (2008, June). *Magnetic personalities: Ostracism and disease concerns produce attractive and repulsive, functionally biased first impressions*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Kyoto, Japan.
41. Ackerman, J. M., Shapiro, J. R., Becker, D. V., Neuberg, S.L., & Kenrick, D. T. (2008, January). *An evolutionary perspective on intergroup threat detection*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
42. Ackerman, J. M., Shapiro, J. R., Kenrick, D. T., & Neuberg, S. L. (2007, June). *Making faces erases races: The effects of emotional expression on memory for group members*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
43. Ackerman, J.M., Shapiro, J.R., Neuberg, S.L., Kenrick, D.T., Becker, D.V., Griskevicius, V., Maner, J.K., & Schaller, M. (2006, June). *They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Philadelphia, PA.
44. Ackerman, J.M. (2005, November). *They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity*. Paper presented at the Annual Meeting of the Society of Southeastern Social Psychologists, Atlantic Beach, FL.
45. Ackerman, J. M., & Kenrick, D. T. (2005, June). *Cooperative courtship: Facilitating flirtation with friends*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Austin, TX.
46. Ackerman, J. M. (2003, May). *Self-serving biases and closer relationships*. Paper presented at the Annual Meeting of the Western Psychological Association. Vancouver, BC, Canada.
47. Ackerman, J. (2002, April). *Kinship and interdependence in individualism and collectivism*. Western Psychological Association symposium. Irvine, CA.

## INVITED TALKS

2018 UCLA  
2018 Florida State University  
2016 Kyoto University  
2016 University of California, Berkeley  
2014 University of Waterloo  
2014 Columbia University  
2013 Duke University  
2013 University of Michigan  
2013 University of Colorado-Boulder  
2012 Harvard Business School  
2011 Tilburg University  
2011 New York University  
2011 Tufts University  
2010 University of Minnesota  
2010 Harvard University  
2010 Northeast Marketing Conference  
2010 UCLA  
2010 MIT  
2009 Yale University  
2009 University of Chicago  
2008 University of Michigan  
2008 University of Miami  
2008 Yale University

## TEACHING

- Consumer Psychology, PhD (Michigan, 2018)
- Culture & Evolution, undergraduate (Michigan, 2016)
- Evolutionary Social Psychology, undergraduate (Michigan, 2015, 2016, 2017)
- Evolutionary Psychology, PhD (Michigan, 2016, 2017)
- Advanced Social Psychology, PhD (Michigan, 2014)
- Consumer Behavior, MBA (MIT, 2010, 2012, 2013, 2014)
- Consumer Behavior, PhD (MIT, 2010, 2012, 2014)
- Applied Seminar in Experimental Research, PhD (MIT, 2013, 2014)
- Introduction to Social Psychology, undergraduate (ASU, 2003)
- Research Methods, undergraduate (ASU, 2002, 2003)

## PROFESSIONAL SERVICE

Editorial Board:

Journal of Personality and Social Psychology, 2014-present  
Journal of Experimental Social Psychology, 2012-present

Grant Reviewer:

National Science Foundation  
Riksbankens Jubileumsfond  
MICHR Postdoctoral Translational Scholars Program

Ad hoc Reviewer:

Basic and Applied Social Psychology  
Clinical Psychological Science  
Current Directions in Psychological Science  
Emotion  
European Journal of Social Psychology  
European Psychologist  
Evolution and Human Behavior  
Evolutionary Behavioral Sciences  
Evolutionary Psychology  
Evolutionary Psychological Science  
Group Dynamics: Theory, Research, and Practice  
Health Psychology  
Human Nature  
International Journal of Psychology  
Journal of Consumer Psychology  
Journal of Consumer Research  
Journal of Experimental Psychology: General  
Journal of Experimental Social Psychology  
Journal of Marketing Research  
Journal of Personality and Social Psychology  
Motivation Science  
Personal Relationships  
Personality and Individual Differences  
Personality and Social Psychology Bulletin  
Personality and Social Psychology Review  
Perspectives on Psychological Science  
Philosophical Transactions of the Royal Society B  
Physiology & Behavior  
PLOS One  
Proceedings of the National Academy of Sciences  
Psychological Review  
Psychological Science  
Research in Consumer Behavior  
Scandinavian Journal of Psychology  
Social Psychological and Personality Science

Conference Reviewer:

Association for Consumer Research  
Society for Consumer Psychology

Professional Society Service:

*Convention Committee Member.* Society for Personality and Social Psychology (SPSP), 2018-2020.

*Co-organizer.* Jaffe Symposium on Security and Scarcity, 2017

*Mentor.* Graduate student mentor lunch, SPSP conference, 2017, 2018

*Instructor.* SPSP Summer Institute in Social and Personality Psychology, 2015

*Co-chair.* Interdisciplinary Science of Consumption Meeting, 2015

*Expert Curator.* Association for Consumer Research Conference (Embodied Cognition; Sensory Marketing and Perception), 2013

Professional Memberships:

Association for Consumer Research (ACR)

Association for Psychological Science (APS)

Society for Consumer Psychology (SCP)

Society for Experimental Social Psychology (SESP)

Society for Personality and Social Psychology (SPSP)

**SELECTED MEDIA COVERAGE**

Associated Press, New York Times, Washington Post, Wall Street Journal, Chicago Tribune, USA Today, Boston Globe, Guardian, Telegraph, Globe and Mail, National Public Radio, CTV, ABC News, Fox News, MSNBC.com, CNBC.com, MSN Money, Time, Money, National Geographic, Wired Magazine, Discovery News, Scientific American, U.S. News & World Report, Forbes.com, Science Daily, Science Magazine, Huffington Post, Men's Fitness, AARP, Psychology Today