

VITA

DAVID DUNNING

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CONTACT INFORMATION

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University of Michigan
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EDUCATION

Ph.D., Psychology, Stanford University, Stanford, California, 1986
B.A., Psychology, Michigan State University, East Lansing, 1982

PROFESSIONAL EXPERIENCE

University of Michigan
Professor, 2015-present
Faculty Affiliate, Research Center for Group Dynamics, Institute for Social Research,
2015-present

Cornell University
Professor Emeritus, 2015-present
Professor, 1999-2015
Associate Professor, 1992-1998
Assistant Professor, 1986-1992

Visiting Appointments
Visiting Fellow, University of Michigan, January-June 2000
Whitebox Fellow in Behavioral Finance, Yale University School of Management, August
2004.
Visiting Scholar, SonderForschungsBereich 504 [Collaborative Research Center 504],
University of Mannheim, Germany, June 2005.
Visiting Instructor, Instituts für Wirtschafts und Sozialpsychologie [Institute for
Economics and Social Psychology], University of Cologne, Germany, July 2008, June
2009, September 2010, July 2015.
Invited Fellow, Center for the Advanced Study in the Behavioral Sciences, Stanford, CA,
2013-2014.

OUTSIDE PROFESSIONAL ACTIVITIES

Fellow,

American Psychological Association

Member, Early Career Award Committee (Social Psychology), 2002

Member, Publication & Communication Board, 2011-2017 (Chair, 2013-2014)

Member, Electronic Resource Advisory Committee, 2011-2012, 2016-2017

Member, Journal Advisory Committee, 2012-2016

Co-Chair, Editorial Search Committee, *Decision*, 2012Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*, 2013Chair, Editorial Search Committee, *History of Psychology*, 2014.Co-Chair, Editorial Search Committee, *International Perspectives in Psychology*, 2015.Member, Editorial Search Committee, *Health Psychology*, 2015.Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2016Chair, Editorial Search Committee, *Psychology, Public Policy, and Law*, 2017.Chair, Editorial Search Committee, *Neuroscience, Psychology, and Economics*, 2017

Association for Psychological Science

Society of Experimental Social Psychology

Executive Committee, 2012-2014 (Vice-President, 2013; President, 2014)

Chair, Distinguished Scientist Award, 2012.

Member, Program Committee, 2012-2014.

Chair, Publication Committee, 2013.

Representative to FABBS, 2014-2015

Member,

American Psychology-Law Society

Society for Personality and Social Psychology

Publications Committee: Member, 2001, Chair, 2002

Student Publication Award Committee Member, 2002

Executive Committee, 2003-2004

Donald T. Campbell Award Committee, Chair, 2003-2004

Executive Officer Designate, 2004

Executive Officer, 2005-2010

Associate Executive Officer, 2010-2012

Web Co-Editor, 2011-2012

Instructor, Summer Institute in Social Psychology, Princeton, NJ (co-taught 2-week class on "self-knowledge")

Division 8, American Psychological Association (Personality and Social Psychology)

Executive Officer, 2005-2010

Society for the Study of Motivation

Executive Council, 2013-2017

President, 2015-2016 (President Elect, 2014-2015; Past President, 2016-2017)

Chair, editorial search committee, *Motivation Science*, 2016

Foundation for Personality and Social Psychology

Executive Officer, 2006-2010

Member, Board of Directors, 2010-2013

President, 2011-2013

Treasurer and Executive Council Member,

Federation of Associated Behavioral and Brain Science Societies, 2012.

Federation of Associated Behavioral and Brain Science Societies Foundation, 2012.

- Member,
Advisory Board, Oxford Bibliographies Online, 2011-2016
- Associate Editor,
Journal of Personality and Social Psychology: Attitudes and Social Cognition, 2000-2002; 2015-2016
Behavioral Science and Policy (social cognition), 2013-present
- Acting Editor
Motivational Science, May-August, 2016.
- Guest Editor
Motivation and Emotion (March & June 2001; “Self-Motives and Social Perception”)
- Ad Hoc Editor
Journal of Experimental Psychology: General
Journal of Personality and Social Psychology (Attitudes and Social Cognition, Interpersonal Relations and Group Processes)
- Editorial Board,
Basic and Applied Social Psychology, 1999-2011
Journal of Behavioral Decision Making, 2002-present
Motivation and Emotion, 1994-2006
Personality and Social Psychology Bulletin, 1999-2000, 2005-present
Personality and Social Psychology Review, 2014-present
Self and Identity, 2000-2005, 2008-2012
Psychological Science, 2007-present
Psychological Science in the Public Interest, 2005-2014
Journal of Personality and Social Psychology, 2003-present
Social Psychology and Personality Science, 2009-present
Journal of Experimental Social Psychology, 2012-2018
Motivational Science, 2014-2018
- Ad Hoc Reviewer,
American Sociological Review, *Applied Cognitive Psychology*, *Basic and Applied Social Psychology*, *Journal of Abnormal Psychology*, *JAMA*, *Journal of Applied Psychology*, *Journal of Applied Social Psychology*, *Journal of Behavioral Decision Making*, *Journal of Clinical and Social Psychology*, *Journal of Experimental Psychology: Cognition, Learning, and Memory*, *Journal of Experimental Psychology: Applied*, *Journal of Experimental Social Psychology*, *Journal of Experimental Psychology: General*, *Journal of Personality and Social Psychology*, *Journal of Research in Personality*, *Journal of Social and Clinical Psychology*, *Motivation and Emotion*, *Political Psychology*, *Personality and Social Psychology Bulletin*, *Perspectives in Psychological Science*; *Psychological Bulletin*, *Psychological Methods*, *Psychological Reports*, *Psychological Review*, *Psychological Science*, *Psychological Science in the Public Interest*, *Psychology and Aging*, *Social Cognition*, *Social Psychology Quarterly*, *Sociological Spectrum*
- Ad hoc Grant Reviewer,
National Science Foundation, Social Sciences and Humanities Research Council of Canada, Israeli Science Foundation, University Grant Council in Hong Kong
- Textbook Reviewer,
Brooks/Cole, Dorsey Press, McGraw-Hill, Wadsworth, Worth
- Webpage Designer
The Psychology Place, Peregrine Publishers, designed learning activity entitled “Stereotypes, Expectations, and Social Judgment”
Wrote script for “Dunning-Kruger Effect,” TED-ED animated lesson.

RESEARCH INTERESTS

Social Psychology

Accuracy and Error in Self-Judgment and Social Cognition

Motivated Social Cognition and Perception

The Self and Its Relation to Social Judgment

Tacit Inference Processes in Stereotypes, Attitudes, and Memory

Behavioral Decision Research

Trust

Emotion and Risky Decision-Making

Overconfidence in Judgment and Decision-Making

GRANT SUPPORT*Investigating Motivated Reasoning in Intellectual Humility: A Personality Difference Approach.*

Templeton Foundation, August 1, 2020-April 30, 2023, (\$234,758 for 33 months)

Epistemic trespassing in public discourse (co-PI: Nathan Ballantyne, Fordham). Humanities

Institute, University of Connecticut, May 1, 2017-April 30, 2019 (\$220,651 for 2 years)

Cognitive habits of intellectual humility. Thrive Center for Human Development, Fuller

Graduate Schools, June 1, 2013-May 31, 2015 (\$155,556 for 2 years).

The gist of hot and cold cognition in adolescent risk-taking, National Institute of Nursing

Research, January 1, 2013-December 31, 2015 (Co-Investigator; Principal Investigator: Valerie Reyna, \$2,004,089).

Motivated reasoning without awareness, National Science Foundation. September 1, 2008-

August 31, 2013 (\$282,792 for 3 years plus continuation)

Identifying expertise and ignorance in self and others, submitted to the National Science

Foundation. Proposed starting date: September 1, 2013 (\$388,213 for 3 years).

Accuracy and error in self-judgment. National Institute of Mental Health. April 1, 2001-March,

2006. (\$469,958 for 4 years plus continuation)

Self, esteem, and social judgment. National Institute of Mental Health. April 1, 1997-March 31,

2001, including no cost extension. (\$216,368; 3 years plus continuation)

BOOKS AND MONOGRAPHBallantyne, N., & Dunning, D. (in press). *Reason, bias, and inquiry: New perspectives from the crossroads of epistemology and psychology.* New York: Oxford University Press.Dunning, D. (Ed.) (2010). *Social motivation.* New York: Psychology Press.Alicke, M., Dunning, D., & Krueger, J. (Eds.) (2005). *The self and social judgment.* New York: Psychology Press.Dunning, D. (2005). *Self-insight: Roadblocks and detours on the path to knowing thyself.* New York: Psychology Press.

Dunning, D., Heath, C., & Suls, J. (2004). Flawed self-assessment: Implications for health, education, and the workplace. *Psychological Science in the Public Interest*, 5, 71-106.

PUBLICATIONS

in press:

Dunning, D. (in press). The trouble of not knowing what you do not know: Psychological, philosophical, and societal implications. In N. Ballantyne, & D. Dunning (Eds.). *Reason, bias, and inquiry: New perspectives from the crossroads of epistemology and psychology*. New York: Oxford University Press.

Dunning, D., & Ballantyne, N. (in press). Introduction. In N. Ballantyne, & D. Dunning (Eds.). *Reason, bias, and inquiry: New perspectives from the crossroads of epistemology and psychology*. New York: Oxford University Press.

Sanchez, C., & Dunning, D. (in press). The anti-scientist bias: The role of feelings about scientists on COVID-19 attitudes and behaviors. *Journal of Applied Social Psychology*.

Sanchez, C., & Dunning, D. (in press). Cognitive and emotional correlates of belief in political misinformation: Who endorses partisan misbeliefs? *Emotion*.

2021:

Sanchez, C., & Dunning, D. (2021). Jumping to conclusions: Implications for reasoning errors, false beliefs, knowledge corruption, and impeded learning. *Journal of Personality and Social Psychology*, 120, 789-815.

2020:

De keersmaecker, J., Dunning, D., Pennycook, G., Rand, D., Sanchez, C., Unkelbach, C., & Roets, A. (2020). Investigating the robustness of the illusory truth effect across individual differences in cognitive ability, need for cognitive closure, and cognitive style. *Personality and Social Psychology Bulletin*, 46, 204-215.

Ranked #88 among all articles ever appearing in *PSPB* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2020). Obligation at zero acquaintance. *Behavioral and Brain Sciences*. 43, E69. Doi: 10.1017/S0140525X19902498.

Fetchenhauer, D., Ehlebracht, D., Lang, A.-S., Schlösser, T., & Dunning, D. (2020). Does betrayal aversion really guide trust decisions. *Journal of Behavioral Decision Making*, 33, 556-566. Doi: 10/1002/bdm.2166

Sanchez, C., & Dunning, D. (2020). Decision fluency and overconfidence among beginners. *Decision*, 7, 225-237. Doi: 1037/dec0000122.

Williams, E., Duke, K., & Dunning, D. (2020). Consistency just feels right: Procedural fluency increases confidence in performance. *Journal of Experimental Psychology: General*, *149*, 2395-2405. Doi: 10.1037/xge0000779.

Wu, K., & Dunning, D. (2020). Hypocognition and the invisibility of social privilege. In E. Lawler & S. Thye (Eds.), *Advances in Group Processes* (vol. 37, pp. 1-24). New York: Emerald.

2019:

Dunning, D. (2019). The best option illusion in self and social assessment. *Self & Identity*, *18*, 349-362.

Ranked #4 among all articles ever appearing in *S&I* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D. (2019). Gullible to ourselves. In J. Forgas & R. Baumeister (Eds.), *Homo credulous: The social psychology of gullibility: Fake news, conspiracy theories, and irrational beliefs* (pp. 217-233). Psychology Press: New York.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2019). Why people trust: Solved puzzles and open mysteries. *Current Directions in Psychological Science*, *28*, 366-371.

Sanchez, C., & Dunning, D. (2019). Cultural patterns explain the worldwide perception/performance paradox in student self-assessments of math and science skill. *Social Psychological and Personality Science*, *10*, 935-945.

2018:

Dunning, D. (2018). Moral agency among the ruins. *Behavioral and Brain Sciences*, *41*, E42. doi:10.1017/S0140525X17001157

Dunning, D., Heath, C., & Suls, J. (2018). Reflections on self-reflection: Flawed self-assessment in the clinic, classroom, and office cubicle. *Perspectives on Psychological Science*, *13*, 185-189.

Sanchez, C., & Dunning, D. (2018). Learning a little about something makes us overconfident. *Harvard Business Review*. <https://hbr.org/2018/03/research-learning-a-little-about-something-makes-us-overconfident>

Sanchez, C., & Dunning, D. (2018). Overconfidence among beginners: Is a little learning a dangerous thing? *Journal of Personality and Social Psychology*, *114*, 10-28.

Wu, K., & Dunning, D. (2018). Hypocognition: Making sense of the world beyond one’s conceptual reach. *Review of General Psychology*, *22*, 25-35.

Ranked #42 among all articles ever appearing in *RGP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

2017:

Dunning, D. (2017). Normative goals and the regulation of social behavior: The case of respect. *Motivation & Emotion*, *41*, 285-293.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2017). The varying roles played by emotion in economic decision-making. *Current Opinion in Behavioral Science*, 5, 33-38.

Fetchenhauer, D., Dunning, D., & Schlösser, T. (2017). The mystery of trust: Trusting too much while trusting too little at the same time. In P. Van Lange, B. Rockenbach, & T. Yamagishi (Eds.) *Trust in social dilemmas* (pp. 139-154). Oxford, UK: Oxford University Press.

2016:

Dunning, D. (2016). False moral superiority. In A. Miller (Ed.), *Social psychology of good and evil* (2nd ed.; pp. 249-269). New York: Guilford.

Dunning, D. (2016). Systems approaches to the treatment of motivation in human action: Three notes. *Motivation & Emotion*, 40, 27-30.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2016). The psychology of respect: A case study of how behavioral norms regulate human action. In A. Elliot (Ed.), *Advances in motivation science* (vol. 3; pp. 1-34). New York: Elsevier.

Schlösser, T., Fetchenhauer, D., & Dunning, D. (2016). Against all odds? The emotional dynamics underlying trust. *Decision*, 3, 216-230.

2015:

Atir, S., Rosenzweig, E., & Dunning, D. (2015). When knowledge knows no bounds: Self-perceived expertise predicts claims of impossible knowledge. *Psychological Science*, 26, 1295-1303. doi: 10.1177/0956797615588195

Ranked #79 among all articles ever appearing in *Psych Science* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Critcher, C. R., & Dunning, D. (2015). Self-affirmations provide a broader perspective on self-threat. *Personality and Social Psychology Bulletin*, 41, 3-18. Doi: 10.1177/0146167214554956

Critcher, C. R., Dunning, D., & Rom, S. C. (2015). Causal trait theories: A new form of person knowledge that explains egocentric pattern projection. *Journal of Personality and Social Psychology*, 108, 400-416. Doi: 10.1037/pspa0000019

Dunning, D. (2015). Motivated cognition in self and social thought. In M. Mikulincer & P. Shaver (Eds.), *APA Handbook of Personality and Social Psychology* (vol. 1, pp. 777-804), Washington, DC: American Psychological Association.

Dunning, D. (2015). Motivational theories. In B. Gawronski & G. Bodenhausen (Eds.), *Theory and explanation in social psychology* (pp. 108-131). New York: Guilford.

Dunning, D. (2015). On identifying human capital: Flawed knowledge leads to faulty judgments of expertise by individuals and groups. In S. Thye & E. Lawler (Eds.), *Advances in Group Processes* (vol. 32; pp. 149-176). New York: Emerald.

Schlösser, T., Mensching, O., Dunning, D., & Fetchenhauer, D. (2015). Trust and rationality: Shifting normative analyses in risks involving other people versus nature. *Social Cognition*, 33, 459-482. Doi: 10.1521/soco.2015.33.5.459

2014:

Anderson, J. E., & Dunning, D. (2014). Behavioral norms: Variants and their identification. *Personality and Social Psychology Compass*, 8, 721-738.

Critcher, D. R., & Dunning, D. (2014). Thinking about others vs. another: Three reasons judgments about collectives and individuals differ. *Personality and Social Psychology Compass*, 8, 687-698.

Dunning, D. (2014). The problem of recognizing one's own incompetence: Implications for self-assessment and development in the workplace. In S. Highhouse, R. S. Dalal, & E. Salas (Eds.), *Judgment and decision making at work* (pp. 37-56). New York: Taylor & Francis.

Dunning, D., Anderson, J. E., Schlösser, T., Ehlebracht, D., & Fetchenhauer, D. (2014). Trust at zero acquaintance: More a matter of respect than expectation of reward. *Journal of Personality and Social Psychology*, 107, 122-141.

Dunning, D., & Helzer, E. G. (2014). Beyond the correlation coefficient in studies of self-assessment accuracy: Commentary on Zell & Krizan (2014) *Perspectives in Psychological Science*, 9, 226-231.

Helzer, E. G., & Dunning, D. (2014). Context as well as inputs shape decisions, but are people aware of it? *Behavioral and Brain Sciences*, 37, 30-31.

Sheldon, O., Dunning, D., & Ames, D. R. (2014). Emotionally unskilled, unaware, and uninterested in learning more: Biased self-assessments of emotional intelligence. *Journal of Applied Psychology*, 99, 125-137.

Ranked #71 among all articles ever appearing in *JAP* in terms of "quality and quantity of online attention" according to the Altmetric Attention Index.

2013:

Balcetis, E., & Dunning, D. (2013). Considering the situation: Why people are better social psychologists than self-psychologists. *Self and Identity*, 12, 1-15.

Recipient, 2011 International Society for Self and Identity Best Paper Award.

Ranked #52 among all articles ever appearing in *S&I* in terms of "quality and quantity of online attention" according to the Altmetric Attention Score.

Cole, S. L., Balcetis, E., & Dunning, D. (2013). Affective signals of threat produce perceived proximity. *Psychological Science*, 24, 34-40.

Critcher, C. R., & Dunning, D. (2013). Predicting persons' goodness versus a person's goodness: Forecasts diverge for populations versus individuals. *Journal of Personality and Social Psychology*, 104, 28-44.

Dunning, D., & Balcetis, E. (2013). Wishful seeing: How preferences shape visual perception. *Current Directions in Psychological Science*, 22, 33-37.

Ranked #58 among all articles ever appearing in *Current Directions* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D., & Fetchenhauer, D. (2013). Behavioral influences in the present tense: On expressive versus instrumental action. *Perspectives on Psychological Science*, 8, 142-145.

Schlösser, T., Dunning, D., & Fetchenhauer, D. (2013). What a feeling: The role of immediate and anticipated emotions in risky decisions. *Journal of Behavioral Decision Making*, 26, 13-30.

Schlösser, T., Dunning, D., Johnson, K., & Kruger, J. (2013). How unaware are the unskilled? Empirical tests of the “signal extraction” counterexplanation for the Dunning-Kruger effect in self-evaluations of performance. *Journal of Economic Psychology*, 39, 85-100.

Ranked #24 among all articles ever appearing in *JEP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

Van Boven, L., Loewenstein, G., Dunning, D., & Nordgren, L. (2013). Changing places: Empathy gaps in emotional perspective taking. In J. Olson & M. P. Zanna (Eds.), *Advances in experimental social psychology* (vol. 48, pp. 117-171). New York: Elsevier.

Williams, E. F., Dunning, D., & Kruger, J. (2013). The hobgoblin of consistency: Algorithmic judgment strategies underlie inflated self-assessments of performance. *Journal of Personality and Social Psychology*, 104, 976-994.

2012:

Balcetis, E., & Dunning, D. (2012). A false-positive error in search of selective reporting: A refutation of Francis. *i-Comment*, 3. <http://i-perception.perceptionweb.com/journal/I/volume/3/article/i0519ic>

Balcetis, E., Dunning, D., & Granot, Y. (2012). Subjective value determines initial dominance in binocular rivalry. *Journal of Experimental Social Psychology*, 48, 122-129.

Dunning, D. (2012). Confidence considered: Assessing the quality of judgment and performance. In K. Demarree & P. Brinol (Eds.), *Social metacognition* (pp. 63-80). New York: Psychology Press.

Dunning, D. (2012). Fragmented reflections of the self (review of B. Hood, *The self-illusion*). *The Psychologist* (UK), 25, 694.

Dunning, D. (2012). Judgment and decision-making. In S. T. Fiske & C. N. Macrae (Eds.), *SAGE handbook of social cognition* (pp. 251-272). Thousand Oaks, CA: SAGE.

Dunning, D. (2012). The relation of self to social perception. In M. Leary and J. Tangney (Eds.), *Handbook of Self and Identity* (2nd ed.; pp. 481-501). New York: Guilford.

Dunning, D. (2012). What do we really want? *Psychological Inquiry*, 23, 258-260.

Dunning, D., Fetschenhauer, D., & Schlösser, T. (2012). Trust as a social and emotional act: Noneconomic considerations in trust behavior. *Journal of Economic Psychology*, *33*, 686-694.

Fetschenhauer, D., Azar, O., Antonides, G., Dunning, D., Frank, R., Lea, S., & Ölander, F. (2012). Monozygotic twins or unrelated stepchildren? On the relationship between economic psychology and behavioral economics. *Journal of Economic Psychology*, *33*, 695-699.

Fetschenhauer, D., & Dunning, D. (2012). Betrayal aversion versus principled trustfulness: How to explain risk avoidance and risky choices in trust games. *Journal of Economic Behavior and Organization*, *81*, 534-541.

Helzer, E. G., & Dunning, D. (2012). On motivated reasoning and self-belief. In S. Vazire & T. D. Wilson (Eds.), *Handbook of self-knowledge* (pp. 379-396). New York: Guilford.

Helzer, E. G., & Dunning, D. (2012). Why and when peer prediction is superior to self-prediction: The weight given to future aspiration versus past achievement. *Journal of Personality and Social Psychology*, *103*, 38-53.

Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2012). The illusion of courage in self-prediction: Mispredicting one's own behavior in embarrassing situations. *Journal of Behavioral Decision Making*, *25*, 1-12.

Ranked #38 among all articles ever appearing in *JBDM* in terms of "quality and quantity of online attention" according to the Altmetric Attention Index.

Williams, E., Gilovich, T., & Dunning, D. (2012). Being all that you can be: How potential performances influence assessments of self and others. *Personality and Social Psychology Bulletin*, *38*, 143-154.

2011:

Critcher, C. R., & Dunning, D. (2011). No good deed goes unquestioned: Asymmetric cynical attributions maintain the norm of self-interest. *Journal of Experimental Social Psychology*, *47*, 1207-1213.

Dunning, D. (2011). The Dunning-Kruger effect: On being ignorant of one's own ignorance. In J. Olson & M. P. Zanna (Eds.), *Advances in experimental social psychology* (vol. 44, pp. 247-296). New York: Elsevier.

Ranked #1 among all articles ever appearing in *Advances* in terms of "quality and quantity of online attention" according to the Altmetric Attention Score.

Dunning, D. (2011). Get thee to a laboratory. *Behavioral and Brain Sciences*, *34*, 18-19.

Dunning, D. (2011). My rather unknown piece about "unknown unknowns" and their role in self-insight. In R. Arkin (Ed.), *Most underappreciated: 50 prominent social psychologists talk about hidden gems* (pp. 197-201). Oxford, UK: Oxford University Press.

Löckenhoff, C. E., O'Donoghue, T., & Dunning, D. (2011). Age differences in temporal discounting: The role of dispositional affect and anticipated emotions. *Psychology and Aging*, *26*, 274-284.

2010:

- Balcetis, E., & Dunning, D. (2010). Wishful seeing: More desired objects are seen as closer. *Psychological Science, 21*, 147-152.
- Balcetis, E., & Dunning, D. (2010). Wishful seeing: Motivational influences on visual perception of the physical environment. In E. Balcetis & D. Lassiter (Eds.), *The social psychology of sight* (pp. 77-102). New York: Psychology Press.
- Critcher, C. R., Dunning, D., & Armor, D. A. (2010). When self-affirmation reduces defensiveness: Timing is key. *Personality and Social Psychology Bulletin, 36*, 947-959.
- Critcher, C. R., Helzer, E. G., & Dunning, D. (2010). Self-enhancement via redefinition: Defining social concepts to ensure positive views of self. In M. D. Alicke, & C. Sedikides (Eds.), *Handbook of self-enhancement and self-protection* (pp. 69-91). New York: Guilford.
- Dunning, D. (2010). Social motivation: Some introductory notes. In D. Dunning (ed.) *Social motivation* (pp. 1-10). New York: Psychology Press.
- Dunning, D., & Fetchenhauer, D. (2010). Trust as an expressive rather than an instrumental act. In S. Thye & E. Lawler (Eds.) *Advances in group processes* (vol. 27; pp. 97-127). New York: Emerald.
- Dunning, D., & Fetchenhauer, D. (2010). Understanding the psychology of trust. In D. Dunning (ed.) *Social motivation* (pp. 147-170). New York: Psychology Press.
- Fetchenhauer, D., & Dunning, D. (2010). Why so cynical? Asymmetric feedback underlies misguided skepticism in the trustworthiness of others. *Psychological Science, 21*, 189-193.

2009:

- Critcher, C. R., & Dunning, D. (2009). Egocentric pattern projection: How implicit personality theories recapitulate the geography of the self. *Journal of Personality and Social Psychology, 97*, 1-16.
- Critcher, C. R., & Dunning, D. (2009). How chronic self-views influence (and mislead) self-evaluations of performance: Self-views shape bottom-up experiences with the task. *Journal of Personality and Social Psychology, 97*, 931-945.
- Dunning, D., & Helzer, E. (2009). Misbelief and the neglect of environmental context. *Behavioral and Brain Sciences, 32*, 517-518.
- Dunning, D. (2009). Self-discovery. In G. R. Goethals and J. T. Wren (Eds.), *Leadership and discovery* (pp. 101-120). New York: Palgrave Macmillan.
- Fetchenhauer, D., & Dunning, D. (2009). Do people trust too much or too little? *Journal of Economic Psychology, 30*, 263-276.

Ranked #39 among all articles ever appearing in *JEP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

2008:

- Balcetis, E., & Dunning, D. (2008). A mile in moccasins: How situational experience reduces dispositionism in social judgment. *Personality and Social Psychology Bulletin*, *34*, 102-114.
- Balcetis, E., Dunning, D., & Miller, R. L. (2008). Do collectivists “know themselves” better than individualists?: Cross-cultural investigations of the “holier than thou” phenomenon. *Journal of Personality and Social Psychology*, *95*, 1252-1267.
- Carter, T. J., & Dunning, D. (2008). Faulty self-assessment: Why evaluating one’s own competence is an intrinsically difficult task. *Personality and Social Psychology Compass*, *2*, 346-360.
- Dunning, D. (2008). Social cognition. In W. A. Darity, Jr. (Ed.) *International Encyclopedia of the Social Sciences* (2nd edition, vol. 7, pp. 569-575). Detroit: Macmillan.
- Dunning, D., Balcetis, E., & Carter, T. (2008). Motivated reasoning below awareness. *International Journal of Psychology*, *43*, 9.
- Ehrlinger, J., Johnson, K., Banner, M., Dunning, D., & Kruger, J. (2008). Why the unskilled are unaware? Further explorations of (lack of) self-insight among the incompetent. *Organizational Behavior and Human Decision Processes*, *105*, 98-121.

Ranked #8 among all articles ever appearing in *OBHDP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

- Fetchenhauer, D., Dunning, D., Schlösser, T., Gresser, F., & Haferkamp, A. (2008). Vertrauen gegenüber fremden: Befunde aus dem spieltheoretischen labor und dem echten leben. [Trust among strangers: Findings from game theory in the lab and real life.] In E. Rohmann, M. J. Herner, & D. Fetchenhauer (Eds.), *Sozialpsychologische beiträge zur positiven psychologie*. Lengerich, Germany: Pabst Science.

2007:

- Balcetis, E., & Dunning, D. (2007). Cognitive dissonance and the perception of natural environments. *Psychological Science*, *18*, 917-921.
- Selected as editor’s choice, *Science*, November 3, 2007.
- Caputo, D. D., & Dunning, D. (2007). Distinguishing accurate eyewitness identifications from erroneous ones: Post-dictive indicators of eyewitness accuracy. In R. C. L. Lindsay, D. F. Ross, J. D. Read, & M. P. Toglia (Eds.), *Handbook of eyewitness psychology: Volume 2: Memory for people* (pp. 427-452). Mahwah, NJ: Erlbaum.
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Ross, D. F., Dunning, D., Toglia, M. P., & Ceci, S. J. (1989). Age stereotypes, communication modality, and mock juror perceptions of the child witness. In S. J. Ceci, D. F. Ross, & M. P. Toglia (eds.) *New directions in child witness research*. (pp. 37-56). New York: Springer-Verlag.

GENERAL INTEREST ARTICLES

Dunning, D. (2014, November-December). We are all confident idiots. *Pacific Standard, 7*, 46-54.

Dunning, D. (2013). The paradox of knowing. *The Psychologist (UK), 26*, 414-417.

Dunning, D. (2006, May 5). Not knowing thyself. *Chronicle of Higher Education, 52* (35), B24.

Dunning, D. (2006). Strangers to ourselves? *The Psychologist (U.K.), 19*, 600-603.

Dunning, D., Heath, C., & Suls, J. (2005). Picture imperfect. *Scientific American MIND, 2*(4), 20-27.

Heath, C., Dunning, D., & Suls, J. M. (2005, December 3). Ignorance is bliss: We can't all be above average—yet most of us think we are. *Guardian (U.K.)*, p. 3.

Morris, E. (with Berman, B., & Dunning, D.) (2015). *Hear, all ye people; Hearken O earth* (Pentagram Papers #44). New York: Pentagram.

Wu, K., & Dunning, D. (2018, November-December). Unknown unknowns: The problem of hypocognition. *Scientific American MIND, 29*(6), 42-45.

On-line Essays

Personality and Social Psychology Connections (spsptalks.wordpress.com):
 “He turned toward the gunfire” (8/11)

- “About that reality distortion field” (12/11)
“In praise of the missing; or, Peyton Manning for 2011 NFL MVP!” (1/12)
“Death, taxes, and let’s add overconfidence to the list” (6/12)
Albert Shanker Institute
“The data are in: Experiments in policy are worth it” (7/12)
The Conversation (4/8/16)
“Why the Internet is not making us smarter— And how to fight back”
Politico (5/25/16)
“The psychological quirk that explains why you love Donald Trump”
Quartz
“Psychology shows that Democrats and Republicans can’t even agree on objective reality” (10/31/16)
“At this rate, Gen X might never get to be President of the United States” (11/17/16)
Character & Context
“The Global Self-Judgment Paradox in Student Performance” (w/C. Sanchez) (10/3/19)
Scientific American
“Which experts should you listen to during the pandemic?” (w/N. Ballantyne) (6/8/20)

UNDER REVIEW

- Han, Y., & Dunning, D. *The role of guessing in the mismeasure of expertise and mistaken self-evaluations.*
- Wu, D., & Dunning, D. *Hypocognition and the invisibility of social privilege.*
- Wu, K., & Dunning, D. *Hypocognitive mind: How lack of conceptual knowledge confines what people see and remember.*

IN PREPARATION

- Atir, S., Rosenzweig, E., & Dunning, D. *The roles of genuine versus perceived self-knowledge in overclaiming impossible knowledge.*
- Critcher, C. R., & Dunning, D. *Why I think I’m better than them, but not him.*
- Dunning, D. *Social comparison goes awry: How lopsided accuracy in social judgment underlies flattering self-assessments.*
- Dunning, D. *The competence illusion: You don’t know what you don’t know and why it matters.* (tentative title). Book under contract, Farrar Straus & Giroux.
- Dunning, D., & Cone, J. *The Cassandra quandary: How flawed expertise prevents people from recognizing superior skill and knowledge among their peers.*
- Dunning, D., Fetchenhauer, D., & Schlösser, T. *Are trust and cooperation the same behavior? Economic games and the nuanced extraction of goals.*
- Dunning, D., & Sanchez, C. *Cultural patterns underlying accuracy and error in self-assessments of intellectual skill.*

Fetchenhauer, D., & Schlösser, T., & Dunning, D. *Is trust behavior a matter of giving or giving in?*

Wu, K., & Dunning, D. *Two worlds of self-esteem: Cultural variation in the conceptual landscape of high versus low self-esteem.*

PRESENTATIONS (last 10 years)

Dunning, D. (2020, January). Matters of self-belief and false-belief in a post-truth world. Invited talk at the annual meeting of the National Institute on the Teaching of Psychology, St. Pete Beach, Florida

Dunning, D. (2020, February). Our incompetence is invisible to us: How do we fix this, can we fix this? Talk given at the 3rd Annual Social Science Foo Camp, Menlo Park, California.

Atir, S., Rosenzweig, E., & Dunning, D. (2020, February). Learning more than you can know: The effect of gaining expertise on overclaiming. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.

Han, Y., & Dunning, D. (2020, February). Experts and overconfidence. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.

Smith, J., & Dunning, D. (2020, February). “If only” in America: Counterfactual thinking in response to political relevant negative events. Paper presented at the Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.

Wu, K., & Dunning, D. (2020, February). Are social privileges invisible to those who have them. In symposium, *The psychology of social privilege* (K. Wu & D. Dunning, co-chairs). Annual conference of the Society for Personality and Social Psychology, New Orleans, LA.

Dunning, D. (2019, December). Confidence and competition. Invited talk at *The Psychology of Competition: An Oxford handbook conference* (S. Garcia & A. Tor, organizers). London, United Kingdom.

Dunning, D. (2019, August). Discussant. In symposium *The farce of consent: Psychological factors that challenge the notion of voluntary consent* (V. Bohns, chair). Annual conference of the Academy of Management, Boston.

Dunning, D. (2019, April). Epistemic trespassing. Invited talk given at the Humility and Conviction in Public Life Capstone Workshop. Storrs, Connecticut

Dunning, D. (2019, May). False belief and self-belief in a post-truth world. Invited talk in the Society of Teaching program at the annual convention of the Association for Psychological Science, Washington, DC.

Dunning, D. (2019, August). Knowing the limits of our knowledge in a post-truth world. Invited talk at the annual convention of the American Psychological Association, Chicago, Illinois.

- Dunning, D. (2019, April). The links between knowledge and trust in science. Invited talk in symposium *Establishing the trustworthiness of science* (M. McNutt, chair). Annual meeting of the National Academy of Science, Washington, DC.
- Dunning, D. (2019, July). Norms and goals in interpersonal trust. Invited talk at the small group workshop (*De-*)*contextualizing the analysis of trust* (T. Schloesser, organizer). Cologne, Germany.
- Dunning, D. (2019, July). Trust in science: What's missing. Invited talk at the Cologne Social Cognition Meeting. Cologne, Germany.
- Dunning, D. (2019, June). The unreliable evaluator. Invited talk given on the Fordham Workshop on Epistemology and Psychology, New York.
- Dunning, D., & Sanchez, C. (2019, October). The jumping-to-conclusions bias. In the symposium *A social perspective on (ir)rationality: Antecedents and consequences*, I. Grossman (chair). Annual conference of the Society of Experimental Social Psychology, Portland, Oregon.
- Sanchez, C., & Dunning, D., (March, 2019). The jumping-to-conclusions cognitive style: Implications for reasoning errors, false belief, knowledge corruption, and learning in the general population. Paper presented in C. Sanchez (chair) and D. Dunning (co-chair) *The Impact of Cognitive Styles on False Beliefs*. Symposium presented at the International Convention of Psychological Science, Paris, France.
- Sanchez, C., & Dunning, D. (2019, March). Cultural patterns underlying accurate self-assessment of skill. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon.
- Wu, K., & Dunning, D. (2019, March). Beyond the mind's conceptual reach: How a lack of concept confines what we see and remember. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon. Poster presented at the annual conference of the Society for Personality and Social Psychology, Portland, Oregon.
- Dunning, D. (2018, July). Gullible to ourselves. Invited talk presented at *Homo Credulus: The social psychology of gullibility* (20th Sydney Symposium of Social Psychology). J. Forgas & R. Baumeister (chairs). Visegrad, Hungary.
- Dunning, D. (2018, January). Interpersonal trust: Findings and mysteries. Invited talk presented at *Learning from the science of cognition and perception for decision-making: A workshop* (J. Wolfe, chair). National Academy of Sciences. Washington, DC.
- Dunning, D. (2018, March). Low information democracy. Invited talk in symposium *The importance of social psychological and personality research in the age of Trump* (K. Kawakami & R. C. Fraley, chairs). Annual conference of the Society for Personality and Social Psychology, Atlanta, GA.
- Dunning, D. (2018, May). Why ignorance fails to recognize itself. Invited talk at the Spring Meeting of the Consortium for Research on Emotional Intelligence in Organizations: Boston.

- Dunning, D. (2018, May). Why incompetence fails to recognize itself. Invited talk at the Internal Medicine Summit. American Board of Internal Medicine: Philadelphia.
- Dunning, D. (2018, July). Why people trust: Evidence from economic games. Invited talk in *Trust: An interdisciplinary perspective*. S. Topolinski (chair). Cologne, Germany.
- Dunning, D., & Sanchez, C. (2018, October). Why beginners are so overconfident: A little learning as a dangerous thing. In J. Ackerman (chair) *The psychology of newness*. Symposium presented at the annual conference of the Society of Experimental Social Psychology, Seattle, Washington.
- Anderson, R., & Dunning, D. (2017, January). Trust no one but me: Self-other differences in trust judgments. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Dunning, D. (2017, January). The flawed evaluator in self and social cognition. Invited Lifetime Career Award address to the annual preconference of the International Society for Self & Identity, San Antonio, TX.
- Dunning, D. (2017, October). Why ignorance refuses to recognize itself. Invited talk given at annual meeting of ECON-ED, Chicago, IL. Video: https://www.youtube.com/watch?v=ErkhYq13VVE&index=4&list=PL8wZ4Mqi477_X94aNbSTKOSxZ2Mpoul7N&t=11s
- Dunning, D., Atir, S., & Rosenzweig, E. (2017, October). The role of perceived and genuine knowledge in the claiming of impossible expertise. Paper presented in invited symposium "*False knowledge*" organized by M. Landau at the annual meeting of the Society of Experimental Social Psychology.
- Sanchez, C., & Dunning, D. (2017, January). A little learning is a dangerous thing. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Atir, S., Rosenzweig, E., & Dunning, D. (2016, January). Gaining knowledge increases claims of invented knowledge. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Anderson, J., & Dunning, D. (2016, January). Self-sabotaging from the start: Avoidants' unwillingness to trust strangers limits their social network integration. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Critcher, C. R., & Dunning, D. (2016, January). Why I'm better than them, but not him: Giving individuals, but not populations, the benefit of the doubt. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D. (2016, May). R.E.S.P.E.C.T.: Find out what it means to me. Presidential address at the annual conference of the Society for the Study of Motivation. Chicago, IL.
- Dunning, D. (2016, June). The trouble with not knowing what you do not know. Paper presented at the NYC Philosophy/Psychology Conference on Epistemology. New York City.

- Dunning, D. (2016, July). Extracting metaphors and goals from social situations: What motivates choice in economic games. Invited paper to be presented at the 5th Munich Symposium on Motivation, Lake Eisbee, Germany.
- Dunning, D. (2016, July). True versus false belief in political attitudes and engagement. Paper to be presented in invited symposium, V. Ottati, chair, *Extremism, closed-mindedness, dogmatism and inaccuracy in political thought* at the annual conference of the International Society for Political Psychology.
- Dunning, D., & Roh, S. (2016, January). False beliefs, self-image and action. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Atir, S., Rosenzweig, E., & Dunning, D. (2015, May). A lot of knowledge is a dangerous thing: Expertise predicts overclaiming. In S. Atir (chair) *The when, how, and why of overconfidence*. Symposium at the Annual Convention of the Association for Psychological Science, New York, NY.
- Dunning, D. (2015, May). *Cognitive habits of intellectual humility and arrogance*. Invited talk presented at the Intellectual Humility Capstone Conference, Catalina Island, CA.
Available at: <https://www.youtube.com/watch?v=P6HUFiyq7yo>
- Dunning, D. (2015, March). Discussant. In C. Shealy (organizer) *Exploring the “how” and “why” of self transformation through theory, research, and practice*. Panel discussion at the Summit Series on Transformative Teaching, Training, and Learning in Research and Practice: Cultivating the global sustainable self. Harrisonburg, VA.
- Dunning, D. (2015, March). Discussant. In J. Bruen (chair) *Our individual civil character*. Invited panel discussion at the Michigan State University Center for Community and Economic Development 2015 Contemporary Issues Institute on “Cultivating a Civil Society in an Era of Incivility.” East Lansing, MI.
- Dunning, D. (2015, July). *Lopsided accuracy in social judgment and comparison: Does genius hide in plain sight*. Invited talk presented at the Cologne Social Cognition Meeting 2015, Cologne, Germany.
- Dunning, D., & Fetchenhauer, D. (2015, May). Trust as a matter of respect. In D. Cain (chair) *The many beneficial, and sometimes perverse, aspects of trust*. Invited symposium at the annual Convention of the Association for Psychological Science, New York, NY.
- Dunning, D. (2014, July). Discussant. In L. G. Carlson (chair) *Women worry, men don't – How to own your seat at the table*. Invited panel discussion at the Annual Meeting of the National Association of Women Lawyers, New York, NY.
- Dunning, D. (2014, May). Motivations underlying trust in strangers. Invited talk, Annual Preconference of the Society for the Study of Motivation, San Francisco, CA.
- Dunning, D. (2014, May). Reflections on the failure of ignorance to recognize itself. Invited talk, Annual Convention of the Association for Psychological Science, Institute for Teaching of Psychology, San Francisco, CA.

- Dunning, D. (2014, February). The trouble with identifying expertise in self and other. Invited talk, Annual SPSP Preconference on the Self, Austin, TX.
- Dunning, D. (2013, September). The enigma of trust at zero acquaintance. Keynote address at the Annual SESP Preconference on Attraction and Relationships, Berkeley, CA.
- Dunning, D. (2013, January). Trust driven by social norms and not expectations. In T. Evans (chair), *The antecedents and consequences of trust: Cognitive, developmental, and cultural perspectives*. Symposium presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Dunning, D. (2013, September). Understanding human motivation: Challenges and intrigues. In R. Deutsch & B. Gawronski (chairs), *Theory and explanation in social psychology: Achievements, challenges, and the ways forward*. Symposium to be presented at the annual conference of the Society of Experimental Social Psychology, Berkeley, CA.
- Helzer, E. G., & Dunning, D. (2013, January). On foregone conclusions: A self/other asymmetry in decision-making progress. Paper presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Sheldon, O. J., Ames, D. R., & Dunning, D. A. (2013, January). Emotionally unskilled, unaware, and uninterested in learning more: Biased self-assessments of emotional intelligence. Paper presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Sheldon, O. J., Ames, D. R., & Dunning, D. A. (2013, August). Emotionally unskilled, unaware, and uninterested in learning more: Reactions to feedback about deficits in emotional intelligence. Paper presented at the annual conference of the Academy of Management, Orlando, FL.
- Cole, S., Balcetis, E., & Dunning, D. (2012, January). Seeing is for moving: Biased distance perception, affective signal, and optimal action. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D. (2012, January). Perspectives on the decision processes underlying eyewitness identification. Paper presented at the SPSP Social Psychology and the Law Pre-Conference, San Diego, CA.
- Dunning, D. (2012, May). Why we trust: Evidence from economic games. Invited talk to be presented at the annual convention of the Midwestern Psychological Association, Chicago, IL.
- Dunning, D., & Cone, J. (2012, August). Does genius go unrecognized? In J. Ehrlinger (chair), *Sources of accuracy and error in social judgment*. Invited symposium at the annual convention of the American Psychological Association, Orlando, FL.
- Granot, Y., Balcetis, E., & Dunning, D. (2012, January). Eye on the prize: Subjective reward predicts initial dominance in binocular rivalry. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.

- Helzer, E., & Dunning, D. (2012, January). Self/other differences in freedom of thought: Who is right and why? Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Critcher, C. R., & Dunning, D. (2011, July). Causal thinking in implicit personality theories: An explanation of pattern projection. Paper presented at the 16th General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Dunning, D., & Balcetis, E. (2011, May). Preparing the perceiver: Motivated perception and affective signal. Paper presented at the 4th annual conference of the Society for the Study of Motivation, Washington, DC.
- Dunning, D., & Balcetis, E. (2011, July). Wishful thinking determines initial dominance in binocular rivalry. Paper presented at the 16th General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Dunning, D., & Cone, J. (2011, October). Social cognitive consequences of metacognitive failings: Does genius go unrecognized? In P. Brinol & K. Demarree (co-chairs) *Metacognition in social judgment*. Symposium presented at the annual conference of the Society of Experimental Social Psychology, Washington, DC.
- Dunning, D., Williams, E., & Kruger, J. (2011, January). The hobgoblin of consistency: Rational errors underlie misguided confidence among the incompetent. Paper presented in M. Wallaert & L. Van Boven (chair) *Cues to confidence and consistency*. Symposium presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, Texas.
- Fetchenhauer, D. F., & Dunning, D. (2011, July). What you always knew about trust, but that isn't so. Paper presented at the 14th International Conference on Social Dilemmas, Amsterdam, Netherlands.
- Helzer, E. G., Pizarro, D., Gilovich, T., & Dunning, D. (2011, July). Willful agents in our midst: Beliefs about agency are asymmetric and consequential. Paper presented at the Annual Meeting of the Society for Philosophy and Psychology, Montreal, Canada.
- Sheldon, O. J., Ames, D. J., & Dunning, D. (2011, January). Emotionally unskilled, unaware, and disinterested in learning more: Biased assessments of emotional intelligence. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, Texas.

CONFERENCES ORGANIZED

- Fourth Annual SESP Preconference on the Self, International Society for Self and Identity, St. Louis, Mo, October 1999. (with Michael Kernis)
- Fifth Annual SESP Preconference on the Self, International Society for Self and Identity, Atlanta, GA, October 2000. (with Jeff Greenberg)

INVITED TALKS AND COLLOQUIA

Central Michigan University
Colgate University
Cornell University, Law, Psychology, and Human Development Program
Cornell University Law School
Florida International University
Florida State University
Harvard University, Department of Psychology
Harvard University Medical School
Indiana University
Michigan State University
New York University, Department of Psychology
New York University, Stern School of Business (2 visits: Marketing; Paduano Lecture)
Northeastern University
Northwestern University
Ohio State University (3 visits)
Ohio University
Princeton University (3 visits: Cognitive Science Program, Psychology Department)
Rochester Institute of Technology, National Technical Institute for the Deaf
Stanford University, Department of Psychology (2 visits)
Stanford University Graduate School of Business (2 visits)
SUNY—University at Buffalo
SUNY—Syracuse, Psychiatry Department, Health Science Center
SUNY—Upstate Medical University
Syracuse University
University College London (Affective Brain Lab)
University of Aberdeen (Scotland; the Anderson Lecture)
University of Basel (Switzerland)
University of California, Berkeley, Haas School of Business
University of California, San Diego, Rady School of Management
University of California, Santa Barbara
University of Chicago, Booth Graduate School of Business, Decision Research Center (3 visits)
University of Cologne (Germany; 4 visits)
University of Groningen (2 visits, Dept. of Psychology; Dept. of Sociology.)
University of Iowa
University of Maryland
University of Massachusetts (3 visits)
University of Miami, Leonard M. Miller School of Medicine
University of Miami (Ohio)
University of Michigan (3 visits; Social Psychology Area; Decision Consortium)
University of Michigan Medical School, Medical Education Scholars Program
University of Michigan, Ross School of Business
University of New Hampshire (Mary Hennessey Blum Memorial Lecture)
University of North Carolina at Greensboro (Kendon Smith Lecture)
University of Pennsylvania, Wharton School (2 visits)
University of Southern California, Gould Law School
University of Toronto, Faculty of Medicine (Robert Stone Lecture)
University of Toronto, Psychology Department (Mississauga)
University of Toronto, Social Psychology Research Group
University of Virginia School of Medicine
University of Waterloo (2 visits, including giving the Ziva Kunda lecture)
University of Wisconsin, Madison (2 visits)
University of Würzburg (Germany)

Washington University, St. Louis
Wayne State University
Weill Medical College of Cornell University, Research Methodology Conference (2 visits)
Williams College
Yale University, Psychology Department
Yale University, School of Management (5 visits)

MEDIA APPEARANCES (Selected)

Television: *Science Today*, Discovery Channel, Canada (1/18/00, 3/21/01)
Canada AM, CTV (1/19/00)
The Early Show, CBS (1/20/00)
World News Now, ABC (6/20/00)
ScienCentral (local ABC news stations; 12/27/05, 8/17/06)
Adam Ruins Everything (Episode: “Adam Ruins Himself,” TruTV, 10/1/19)
BBC Reel (Why we all fall foul of the Dunning-Kruger effect, 5/14/20)
<https://www.bbc.com/reel/video/p08d53s8/why-we-all-fall-foul-of-the-dunning-kruger-effect>

Radio: *All Things Considered*, NPR (1/18/00, 10/8/07, 12/5/11)
Gene Burns Show, Talk America Network (1/18/00)
Armstrong Williams Show, Talk America Network (1/18/00)
Today, BBC Radio 4 (1/19/00)
Midmorning, Minnesota Public Radio (1/25/00)
Australian Broadcasting Corporation (2/15/01)
CBC Radio National (2/21/01)
Science Watch (syndicated; 4/2/01)
BBC World Service (11/18/05)
Science Cabaret, WICB, Ithaca, New York (7/18/10)*
Voice of America (3/4/12)
The Week with George Galloway (talkSPORT, UK, 3/4/12)*
JWave Radio (Japan, 6/14/12)
Ideas, CBC Radio & Sirius XM Radio (Canada, 12/12/13), *The Fool’s Dilemma*
Interviewed for hour-long documentary exploring several aspects of my research
Podcast version: <http://www.cbc.ca/ideas/episodes/2013/12/12/the-fools-dilemma/>
Central Time, Wisconsin Public Radio (11/10/14)*
David Pakman Show (11/21/14)**
Chuck Morse Speaks (12/2/14)*
Missing Links, 103.2 FM Dublin (Ireland) (12/15/14)*
Science Friday (Overconfidence is overrated), 1/28/15*, WNPR Podcast Version:
<http://wnpr.org/post/overconfidence-overrated>
Innovation Hub (Why we’re all overconfident), 3/24/15*, Public Radio International,
Podcast Version: <https://www.pri.org/stories/2015-03-23/why-were-all-overconfident>
This American Life, Episode 585 (In defense of ignorance), Act 2 (4/22/16)
Podcast Version:
<http://www.thisamericanlife.org/radio-archives/episode/585/in-defense-of-ignorance>
The Human Zoo (Trust me, I’m an expert), 7/5/16*, BBC
Podcast Version: <http://www.bbc.co.uk/programmes/b07j4ppt>
Future Tense (Agnotology: Understanding our ignorance), 1/29/17*, Australian
Broadcasting Company. Podcast Version:
http://mpegmedia.abc.net.au/rn/podcast/2017/01/fte_20170129.mp3
Business Daily (The death of expertise), 11/13/2018, BBC World Service
<https://www.bbc.co.uk/programmes/w3cswgwd>

CBC Sunday Edition (How ignorance makes us cocky) 2/17/2019, CBC
<https://www.cbc.ca/radio/thesundayedition/the-sunday-edition-for-february-17-2019-1.5017616/how-ignorance-makes-us-cocky-1.5020911>

Masters in Business, 3/25/2020, Bloomberg News

https://www.bloomberg.com/podcasts/masters_in_business

Business Daily (*Why your boss is incompetent*), 6/25/2020, BBC World Service

<https://www.bbc.co.uk/programmes/w3csz7wl>

Watching America, 7/31/2020, NPR

<https://podcasts.apple.com/us/podcast/dr-david-dunning-dunning-kruger-effect/id1453722153?i=1000486735283>

Blog: Life's Little Mysteries (3/5/12; 3/6/12; 3/12/12)

Ars Technica (5/25/12)

SmartPlanet (4/10/14)

Salon (11/29/14)

New York Times Opinionator (Errol Morris), interviewed for two separate essays:

The anosognosic's dilemma: Something's wrong but you'll never know what it is (6/24, 6/28/10).

Hear, all ye people: Harken, O earth (8/8, 8/9/12)

(Published as limited edition book, June 2015)

Slate (podcast interview for their daily feature, *The Gist*) (11/9/14)*

Big Picture Science, podcast interview (11/10/14)*

You Are Not So Smart, podcast interview (11/10/14; rebroadcast 4/8/16)*

Podcast: <https://soundcloud.com/youarenotsosmart/036-the-dunning-kruger-effect>

Factually, podcast interview, 10/15/2019

<https://www.earwolf.com/episode/why-incompetent-people-dont-know-they-suck/>

Inquiring Minds, podcast interview, 3/30,2020

Reddit Science: Ask Me Anything (11/13/14)

URL:https://www.reddit.com/r/science/comments/2m6d68/science_ama_series_m_david_dunning_a_social

Cornell Institute on Women and Science: On gender attitudes and stereotypes (4/27/15)**

Science Friday (7/24/15)*

*audio podcast available. **YouTube video available

Interviewed for articles appearing in:

New York Times, *New York Magazine*, *Forbes*, *USA Today*, *Boston Globe*, *Wall Street Journal*, Reuters News Service, *Kansas City Star*, *Pittsburgh Post-Gazette*, *Portland Oregonian*, *Seattle Times*, *NBC Today*, *US News & World Report*, *Foreign Policy*, *Gallup Management Journal*, *Cornell Magazine*, *People*, *Atlantic Monthly*, *Mademoiselle*, *Psychology Today*, *vox.com*, *Entrepreneur*, *BBC Science Focus* (U.K.), *London Times* (U.K.), *Workplace News* (Canada), *New York Times Magazine*, *Superinteressante* (Brazil), *El Mercurio* (Santiago, Chile), *El Mundo* (Madrid, Spain), *Financial Times Deutschland*, *CNR* (Barcelona, Spain), *The National* (UAE), *Psychologie Heute* (Germany), *Zeit Wissen* (Germany), *Redactie Psychologie Magazine* (Netherlands), *Corriere Della Sera* (Italy), *O: The Oprah Magazine*.

HONORS AND AWARDS

Distinguished Faculty Achievement Award, University of Michigan	2020
Distinguished Lifetime Career Award, Society for Self and Identity	2016
Best Paper Award, Society for Self and Identity (w/ E. Balcetis)	2011
Faculty Mentor, Merrill Presidential Scholars Award, received twice	1993

National Research Service Award, post-doctoral grant, NIMH, declined	1986
National Science Foundation Graduate Fellowship	1983-1986
Summa Cum Laude, Michigan State University	1982
Phi Kappa Phi Honorary Society	1981
Phi Beta Kappa Honorary Society	1981
Mortar Board Honor Society	1981
Michigan State University Alumni Distinguished Scholarship	1978-1982

COURSES TAUGHT

Psychology and Law, Cornell University, University of Michigan
Research Methods in Psychology, Cornell University
The Self, Cornell University
Director, Senior Honors Program, Cornell University
Cognitive Social Psychology, graduate course, Cornell University
Advanced Social Psychology, graduate course, University of Michigan.

DISSERTATIONS SUPERVISED

Lisa Beth Stern (now at Interstar Pharmaceutical Research, Quebec)
Amber L. Story (now at the American Psychological Association)
Rory O'Brien McElwee (now at Philadelphia University)
Andrew F. Hayes (now at Department of Communication, Ohio State University)
Scott F. Perretta (now at Definitive Insights, Portland, Oregon)
Justin Kruger (Stern School of Business, NYU; co-directed with T. Gilovich)
Jeanine Prime (now at Catalyst, Inc., New York City, New York)
Emily Coleman (now at Syracuse University)
Deanna Caputo (now at MITRE Corp., Virginia)
Emily Balcetis (now at New York University; winner 2007 SESP Dissertation Award)
Travis Carter (now at Roanoke College)
Clayton Critcher (now at Haas Business School, University of California, Berkeley)
Erik Helzer (now at U. S. Naval Postgraduate School)
Carmen Sanchez (now at Gies Business School, University of Illinois)
Kaidi Wu (now at Rady Business School, University of California, San Diego)

DEPARTMENT AND UNIVERSITY COMMITTEES

CORNELL:

Graduate Field Member
 Psychology, 1986-present
 Cognitive Studies, 1995-present
Director, Graduate Field of Psychology, 1998-2001
Law and Society Undergraduate Concentration
 Member, 1986-2015
 Executive Council, 1988-1992
 Director, 1989-1990, 1997-2000
Affiliate, Center for Behavioral and Economic Decision Research, 1987-2015
Psychology Graduate Field Admissions Committee, 1987, 1994-2002
Psychology Department Colloquium Series Director, 1991-1997
Psychology Department Search Committee, member, 1997, 1998 (co-chair), 1999, 2000, 2001, 2005, 2006 (chair)

Director, Awards and Fellowships Committee, 1997-1998
Cornell University Faculty Council of Representatives, 1988-1991
University Committee for Human Subjects, 1990-1991, 1995-2010
University Hearing Board, 1997-1998
Independent Major Board, College of Arts and Sciences, 2001-2009
Participant, Cornell University Social Science Faculty Seminar on Inequality, 2001-2002
Member, Search Committee for Dean of the College of Human Ecology, 2003-2004
Ad Hoc Committee on External Funding for the Social Sciences, 2005-2006

Team Fellow, Theme Project on Judgment, Decision Making, and Social Behavior, Institute for the Social Sciences, Cornell University, 2009-2012
Member, Department of Human Development Search Committee, 2010-2011

UNIVERSITY OF MICHIGAN:

Psychology:

Augmented Executive Committee, Department of Psychology, 2015-2016
Executive Committee, Department of Psychology, 2016-2018
Search Committee, Bioscience, 2015-2016
Search Committee, Organizational Psychology, 2017-2018.
Graduate Admissions, 2016-2019
Social Area Chair, 2019-2023

Research Center for Group Dynamics:

Executive Committee, 2015-2016
Situational Review Committee, chair, 2019

Institute for Social Research

Policy Committee, 2018-2020